

19th Annual Holiday Poinsettia Fundraiser

NCHS Band

Red poinsettia plants (In 4 different sizes), December holiday season favorites

Why are we selling?

Students are helping themselves fund their student accounts as was as the entire band program to purchase instruments, go on trips, bring in guest clinicians, etc. Students will split the profits **50/50** which range from \$4 on the 4" to \$6.50 on the 6.5" plants.

How long is the sale?

Now, until Friday, November 4, 2011.

Who can I sell to?

Student will deliver the plants, so sell to anyone that you can. If one of your parents would like to take orders at work and bring the plants back to deliver, that is terrific too. Don't forget school staff, including teachers, secretaries, supervisors and administrators. Think about gifts for babysitters, youth group leaders, private music teachers, relatives, moms, neighbors, church, etc. Since they are delivered before Thanksgiving, they make great holiday gifts.

When will they arrive?

Saturday, November 19, between 9:00 AM and 11:00 Am in the NCHS auditorium lobby.

You are responsible for delivering the plants. We do not have a place to store items that are not picked up. If you can't make it to pick up your plants, you **must** arrange for someone else to pick them up for you.

What do the plants cost?

Customer must **prepay** their order. Checks should be made **payable to NCHS Band Boosters**. Cash is OK, but not as safe as a check.

Prices for the plants are as follows: **SAME PRICE AS LAST YEAR!!!**

Item A	4" Poinsettia, foil wrapped with a cover	\$ 7.00
Item B	6" Poinsettia, foil wrapped with a cover	\$ 9.50
Item C	6.5" Poinsettia, foil wrapped with a cover	\$12.50
Item D	8" Poinsettia, foil wrapped with a cover	\$15.50

When and where do I turn in my orders?

Turn in your **black and white order tally forms**, with your money by Friday, Nov 4th.

Turn in order forms to Mr. Estes or Mrs. Padmanabhan. Late orders cannot be accepted.

Keep the color order form, which you will need for delivery information**Anything else I need to know?**

1. Tell the customer we are raising money for the NCHS Band program. Our program is growing and we need additional support for instruments, trips, etc.
2. Be positive in your sales approach. Be polite and appreciative of the customer's time, even if they don't buy anything. Don't expect a sale at every door.
3. Consider going out with a friend, taking turns being the sales person. Above all be polite representatives of the NCHS Band Program.

What if a customer wants to make a donation rather than a purchase?

Thank them and request that the check be made payable to NCHS Band Boosters.

Additional forms are available in the band office

